



CloudSuite Industrial (SyteLine)

Automotive

LOGICDATA[®]

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Meet customer demands

The automotive industry is known for two things: intense competitive pressure and constant change. Whether your company is a specialty vehicle builder, original equipment Tier 1 or Tier 2 supplier, aftermarket service parts provider, or remanufacturer, you need to meet customer demands and deliver on time, while controlling costs and preserving profits. At the same time, you're negotiating contracts under complex conditions and at specific times of the year. Within that contract negotiation, normal operation continues with the supplier fulfilling orders and being paid accordingly.

To tame this complexity, get your products to market quicker, do a better job of matching up supply with demand, thrive in the automotive industry, and manage your operations more efficiently, you need a solution that reaches every part of your business—from program and project management to planning to production to logistics, through financial management and reporting.

You need a partner with a comprehensive and industry-specific portfolio of business solutions that address all of your enterprise needs and are ready to run with no custom modifications and coding. You need a solution that's designed with the automotive industry in mind, not generic software that requires extensive customizations in order to fit your specific business needs.

You get all that and more with Infor CloudSuite™ Industrial for the Automotive Industry—a solution suite that provides 24x7x365 access to your core business systems and data in an environment that's more reliable and secure than anything you could provide on your own.

Keep pace with change

With more than 25 years of expertise and commitment solving the business challenges of automotive manufacturers and suppliers, Infor can help you keep pace with today's intense and constantly changing business requirements. With Infor CloudSuite Industrial for the Automotive Industry new or existing users of Infor CloudSuite Industrial can extend the power of our highly flexible manufacturing and distribution enterprise resource planning (ERP) solution, as well as our other automotive industry-specific solutions.

When you have the automotive industry-specific capabilities of Infor CloudSuite Industrial for the Automotive Industry (CSI Automotive) at your fingertips, you can gain a much clearer view of your entire business. You'll know what's working right, what's not, and where you can take advantage of opportunities for new efficiencies and organic business growth.

Get targeted capabilities

With CSI Automotive, you also get access to the modules and functionality available including the tools you need to streamline how you manage your contracts, billing, and more. With functions that are specifically tailored to the unique requirements of the automotive industry, you can:

Bill retroactively. When you're dealing with a high-volume of orders for a wide variety of new or existing customers, being able to perform retroactive billing allows you to manage previously filled invoices and orders that are considered complete but need to be invoiced in relation to a new pricing agreement. With the CSI Automotive, you'll also be able to take action on late shipments where invoice adjustments are made on invoiced products.

Perform failure mode effects analysis (FMEA). Because we know how important it is to determine the risk of certain types of failure, and to implement corrective action to help prevent those failures, the CSI Automotive helps you to document the risk and the resulting outcome of FMEA to help ensure that a procedure implemented to reduce risk is not removed due to undue circumstance.

Coordinate advanced product quality planning compliance. Automotive industry quality programs have unique requirements. These requirements include new product development, internal/external audits, internal/external certification, APQP plans, and production part approval processes (PPAPs). The Infor CloudSuite Industrial for the Automotive Industry will keep you in compliance with these quality programs.

Match delivery notice to invoice. Not all customers reference their invoice when they make a payment. CSI Automotive allows you to match a payment to an invoice during accounts receivable (AR) payment distribution.

Manage contractual agreements. Using the various customer and vendor master contract forms available with the Infor CloudSuite for the Automotive Industry, you can

With CloudSuite Industrial for the Automotive Industry, you can

- Accurately monitor customer demand
- Streamline your quotation process
- Automatically transfer successful quotes to production
- Consistently deliver high-quality products, on time and at competitive and profitable rates
- Better track and manage your resources
- Fine-tune the solution quickly and easily, so you can better address competitive threats and opportunities for growth

create and manage a contractual agreement regarding customer and vendor order lines and releases.

Plan for returnable containers management. This feature helps you to manage containers in accordance with certain automotive industry requirements by adding data fields to the automotive containers form for the definition of physical dimension and capacity. It also records certain codes and markings necessary for compliance with specific provisions of ISO 6346.

Include time-of-day stamps. When you're fulfilling multiple daily shipments of a particular part, you can't afford errors. To make this process easier, the CSI Automotive gives you customer and purchase order due dates and allows you to include a time-of-day stamp.

View overall equipment effectiveness (OEE). By utilizing this key metric, which defines the percentage of your production resources that are truly productive, you get real-time insight into on-the-job operations as well as resource group load profile-scheduler forms.

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Communicate with your customers—faster

Additionally, you can add-on the power and functionality of Infor Automotive Exchange to CSI Automotive. Not only can Infor Automotive Exchange compliment all of the features in our industry pack, but Infor Automotive Exchange can also help tiered suppliers like you quickly and efficiently communicate order demand, shipment, and labeling information with original equipment manufacturer (OEM) customers.

Infor Automotive Exchange supports many of the global automotive electronic data interchange (EDI) requirements commonly used by OEM and tier suppliers with preconfigured and ready-to-use transformation services (TFS), translation maps, and transformation via sales release management (SRM) business rule controls. Communication to and from Infor CloudSuite Industrial is conveyed through Infor ION[®], the intelligent open network that is used across numerous Infor applications.

With Infor Automotive Exchange, you get preconfigured translations, business partner order rules, and documents delivered as a single set. Infor Automotive Exchange can be utilized on premises or hosted as a full software-as-a-service (SaaS) deployment. The Infor ION-based integration provides support for many ERPs, and is easily integrated to others. The single technology stack affords a common security model, with the master data controlled via the synchronized ERP.

Work smarter

With Infor CloudSuite Industrial for the Automotive Industry, not only can you improve the efficiency of your core business processes—but you can reinvent them. Instead of wasting time searching for information, you can start acting on it. All your employees can be productive anytime and from anywhere.

CSI Automotive gives you new levels of usability, connectivity, and insight via our groundbreaking technologies and the latest advances from both the consumer and enterprise worlds—changing everything that you previously thought you knew about business software.

Infor CloudSuite Industrial for the Automotive Industry is:

Organized. Role-based dashboards for core automotive industry processes, and powerful personalization tools let you arrange graphs, key metrics, priority alerts, and favorite inquiries on a single screen, giving you one place to go for all the information you need to make better decisions, faster. The solution includes the pre-defined information to collect and the actions to take so your employees can be more efficient. You get tools and navigation that are familiar to users of Microsoft[®] products, as well as direct connectivity to several Microsoft products, including Project[®], Outlook[®], and SharePoint[®].

Mobile. Because it's delivered in the cloud, you can put the power of CSI Automotive on your tablet or smartphone. Employees throughout your enterprise can view up-to-date information where they need it the most—at the point of performance. You'll have a more responsive team that produces better service, improved accuracy, and more efficient production processes. With Infor mobile applications, out of the office doesn't mean out of touch.

Confident. Alerts and pre-defined workflows deliver critical, role-based information automatically to your desktop or smartphone. You'll be able to act faster with early notification of late deliveries, missed shipments, and quality failures, so you can be more proactive with your suppliers, customers, and production. Connected. With quotation in one system, production in another system, and financials in yet a third, it can be almost impossible to get a complete picture of your business. Infor's ION technology simplifies connectivity between your existing applications, both Infor and non-Infor. You get seamless integration and a unified user experience across all your systems.

Reliable. CSI Automotive provides a single, reliable source for all your reports—even when that information is drawn from multiple systems across your business. Out-of-the-box, you'll benefit from powerful, role-based reports and industry-specific business measures that have been derived from our 25 years delivering software solutions to the automotive industry.

Social. With our collaboration capabilities, you can transform the way your company works. Imagine being able to work together on the same project or document in real time. Everyone in your organization will be able to work in communities of shared interest, collaborate more effectively, improve processes, act faster, be more productive, and get better results.

Deliver on-time, at a profit

With Infor CloudSuite Industrial for the Automotive Industry, you get a cloud-based, enterprise solution that gives you the flexibility you need to address today's complex manufacturing demands—while keeping your systems and data secure and reliable. You'll be able to better negotiate challenging contracts, quickly understand the details of complex customer orders, and manage your inventory and production processes to deliver orders on time, at a profit. Plus you get integration to all of the Infor CloudSuite Industrial products that are available. By using the best practices in CSI Automotive, you can:

- Keep pace with high volume of quotation requests.
- Deliver accurate orders, on time, at a profit.
- Keep just the right inventory to meet demand.
- Operate your production processes efficiently.
- Keep pace with changes in your industry.

And, because CSI Automotive is quick to implement and easy to use, you'll have more time to focus more on managing your business, not your information technology. With CSI Automotive you'll be poised to seize new opportunities for growth, knowing that your technology infrastructure will support you.

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Extend the power of Infor's highly flexible manufacturing and distribution enterprise resource planning (ERP) solution, as well as our other automotive industry-specific solutions.



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